**Business Scheme of Work 2021-22: YEAR 11 (OCR Syllabus)**

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| **AUTUMN TERM 1: SEPT - OCT** | **AUTUMN TERM 2: OCT - DEC** | **SPRING TERM 1: JAN - FEB** |
| **People and Operations** | **Operations and Finance** | **Finance** |
| **AO: to complete our study of the role people play in Business (started last year). Also, to revise ‘operations’.**  Last year we completed about half our revision of the section on ‘people’. This year, we will complete that, and then move on to operations.  **Main text: Hodder GCSE Business revision text book plus on-line links.**  **Topics:**  How businesses recruit and select from those they short list.  Methods of motivation and how to retain valuable staff.  Why and how businesses train and develop their workers.  The most common employment laws; how to apply them and what the differences are.  How to analyse the benefits and costs of different production processes. Homework will be mini practise papers provided by OCR last year.  Also, baseline test and half term tests. | **AO: to understand the processes which take place in businesses. Also, to start the topic of finance.**  Pupils will revise processes in business. They will also revise how analyse and evaluate business information.  **Main text: Hodder GCSE Business revision text book plus on-line links.**  **Topics:**  Different productions processes and their impact on business.  The concept and importance of quality in the provision of services.  Methods of selling.  The impact of consumer law on business.  Different factors which influence business location.  The role of procurement.  The impact of logistical and supply decisions on a business.  We will also spend time on how to best answer 7 and 9 mark questions. Homework will be mini practise papers provided by OCR last year.  Mock exams | **AO: to understand the financial processes which take place in a business.**  Pupils will revise financial processes in business. They will also continue revise how to analyse and evaluate business information.  **Main text: Hodder GCSE Business revision text book plus on-line links.**  **Topics:**  The purpose and influence of the finance function on business activity.  Reasons why businesses need finance and how to raise it.  The concept of revenue, costs, profit and loss in a business and their importance in business decision making.  Calculations of break-even quantities; profitability and ARR.  The importance of cash to a business and the difference between cash and profit.  Homework will be mini practise papers provided by OCR last year.  Half term test. |
| **SPRING TERM 2: FEB - MAR** | **SUMMER TERM 1: APR - MAY** | **SUMMER TERM 2: JUN - JUL** |
| **Influences on Business.** | **Business Activity and Marketing.** |  |
| **AO: to revise some of the influences on how businesses operate.**  Pupils will revise some of the influences on how businesses operate.  **Main text: Hodder GCSE Business revision text book plus on-line links.**  **Topics:**  Ethical considerations in business and their impacts.  Environmental considerations in business and their impacts.  The economic climate and its impact on business.  The concept and impact of globalisation.  The growth of multinationals.  The interdependent nature of business.  Homework will be mini practise papers provided by OCR last year. End of term test. | **AO: To complete past papers, filling knowledge gaps, in preparation for GCSE’s.**  Pupils are now free to complete past papers and revise/study their own knowledge gaps, with my help.  **Main text: Hodder GCSE Business revision text book plus on-line links.**  Structured revision is now complete. Pupils are to complete past papers, (with my help) identify their own knowledge gaps and fill them, ready for the GCSE’s.  We will also spend time on how to best answer 7 and 9 mark questions. Homework will be practise papers provided by OCR. |  |